## The Historical Development of the EU Procurement Directives

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### The Treaty of Rome

- None of the founding treaties mentioned procurement – resulted from failure to reach agreement – preference policies highly sensitive
- But several provisions were relevant
  - Non-discrimination on grounds of nationality
  - Art 48 (free movement workers), 52-66 (freedom of establishment and to provide services)
  - Art 30 prohibited quantitative restrictions on imports and measures having equivalent effect.

### The Treaty of Rome

 Arts 52 – 66 required Member States progressively to abolish restrictions on freedom of establishment of nationals of other member States

 These provisions provided a Treaty basis for subsequent legislation on procurement

### **General Programmes**

 Council adopted two General programmes showing how restrictions on access to government contracts would be reduced over time (1962)

### **Directives**

• Liberalisation (public contracts)

Co-ordination (works & supplies only)

### **Co-ordination - approach**

- Limit the extent to which technical specifications could be used to restrict participation
- Enhance transparency by rules requiring advertising
- Rules for selection of tenderers
- Restriction of award criteria to lowest price of most economically advantageous ('M.E.A.T.')

### **Subsequent Events**

 Cecchini Report – The Cost of Non-Europe -1985 White Paper 'Completing the Internal market')- The '1992 Programme'

Subsequent broadening of the scope of explicit European competence

## 1985 White Paper, 'Completing the Internal Market' COM (85) 310 Final

The compliance problem

Restricted coverage (utilities, services not covered)

# The Single Market Onwards – A Burst of Legislative Activity

- Improvements / amendments to existing texts
- Consolidation of existing texts
- Extension of scope public services contracts
- Extension of scope utilities works, supply, then services contracts
- Addressing the compliance problem –
  remedies re public, and later utilities contracts
- Alignment with GPA 1994

### The 2004 Legislation

2004/17 – public works, supply, services

2004/18 utilities works supply services

### **Changing Context**

 Recognition of urgency of environmental imperatives – acid rain, ozone depletion, climate change

 Evolution of the European Entity – not just an internal market – a wide range of policy areas

Geographical expansion

### **Changing Context**

Trend to privatisation and outsourcing

 C- 324/98 <u>Telaustria</u> – applying Treaty principles to procurements not covered by the Directives

# Extension of the Scope of European Law – Environmental Competence – The Single European Act

- Art 130s EC objectives of environmental policy & 'Principles' (precautionary, polluter should pay, remedy at source)
- A Legislative basis for environmental measures
   Art 130r EC
- The 'integration principle' environmental protection requirements shall be a component of the Community's other policies: Art 130r(2) EC

### The 'Integration Principle'

Treaty of Amsterdam:

Environmental protection to be integrated into the *definition* and *implementation* of other Community policies: Art 6 EC as amended

#### Prior to 2004...

 Silence of the Directives as regards environmental and social policies in procurement

 Commission 'Guardian of the Treaty'- concern to limit purchasers discretion so as to avoid national preferences

# Stages at which horizontal policies might be pursued

- Decision as to what to purchase
- Specifications
- Contract Performance Conditions
- Selection/Qualification
- Award Criteria

# The Commission's restrictive interpretations

 Specifications – can only specify production processes and methods are regards supplies if the PPMs affect the consumption characteristics of the products.

 Award Criteria – where M.E.A.T. criteria are used, each criterion must confer a 'direct economic benefit' on the contracting authority

### Key cases prior to 2004

- Contract performance conditions:
  - 31/87 <u>Beentjes</u> 1988

- Contract award criteria:
  - C-225/98 Nord-Pas-de-Calais 2000

### Key cases prior to 2004

- The Integration Principle as regards environmental protection:
  - C-379/98 <u>PreussenElektra</u> 2001

- Contract award criteria:
  - C-513/99 Concordia Bus Finland 2002
  - C- 48/01 EVN 2003

### **Technical Specifications**

 Impact of the case -law as regards technical specifications: PPMs, the invisibility fallacy, the revised invisibility fallacy, a new approach?

# The impact of events & new approaches

Climate Change - Energy Security – Energy Policy

 Procurement for a better environment, Sustainable Consumption and Production and Sustainable Industrial Policy Action Plan, GPP.

 EU standards, labels and obligations – Community horizontal policy?

### Key cases since 2004

- Interaction with directives
  - C-6/05 <u>Medipac- Kazantzidis AE v Venizelio-</u> <u>Pananio</u> (2007)
  - C- 346/06 Ruffert v Land Neidersachsen (2008)

 T- 331/06 <u>Evropaiki Dynamiki etc v European</u> <u>Environment Agency</u> (2010)